

FACULTY OF HOSPITALITY & TOURISM

SCHOOL OF HOSPITALITY

FINAL EXAMINATION

Student ID (in Figures)	:										
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Course Code & Name Semester & Year Lecturer/Examiner Duration	:	Sept Mr.	temb Aidil	er -De	ecem	u ality ber 20	agem	nent			

INSTRUCTIONS TO CANDIDATES

1. This question paper consists of 2 parts:

PART A (60 marks) : FIVE (5) structured questions. Answer all the questions. Write your

answers in the Answer Booklet provided.

PART B (40 marks) : TWO (2) case study questions. Write your answers in the Answer

Booklet provided.

- 2. Candidates are not allowed to bring any unauthorized materials except writing equipment into the Examination Hall. Electronic dictionaries are strictly prohibited.
- 3. This question paper must be submitted along with all used and/or unused rough papers and/or graph paper (if any). Candidates are NOT allowed to take any examination materials out of the examination hall.
- 4. Only ballpoint pens are allowed to be used in answering the questions, with the exception of multiple choice questions, where 2B pencils are to be used.

WARNING: The University Examination Board (UEB) of BERJAYA University College regards cheating as a most serious offence and will not hesitate to mete out the appropriate punitive actions according to the severity of the offence committed, and in accordance with the clauses stipulated in the Students' Handbook, up to and including expulsion from BERJAYA University College.

Total Number of pages = 4 (Including the cover page)

PART A : SHORT ANSWER QUESTIONS (60 MARKS)

INSTRUCTION(S) : Answer all questions in this section. Write your answers in the

Answer Booklet(s) provided.

1. In most organizations understanding customers is the key to success, affirms that every customer comes with **FIVE (5)** basic needs. Discuss them with appropriate examples.

(10 Marks)

2. Define what is Producivity and Quality? Discuss with relevant examples (10 Marks)

3. Define what is *social media* and *role of social media in customer service*. Discuss them with relevant examples.

(10 Marks)

4. How to improve quality in the Workplace? Discuss it with appropirate examples.

(10 Marks)

Demand managenment is the function of recognizing and managing all organizational demand for products and services. Discuss what are the demands with relevent examples.

(20 Marks)

END OF PART A

PART B : CASE STUDY (40 MARKS)

INSTRUCTION(S) : Answer all questions in this section. Write your answers in the

Answer Booklet(s) provided.

PAOLO RESTAURANT KUALA LUMPUR

Paolo restaurant is an award-wining uptown homage to classic Italian cuisine and one of Kuala Lumpur's most prolific eateries. The two-storey dining space within The Kuala Lumpur offers sophisticated takes on culinary favourites, with the clubby dining room featuring plenty of old world charm. Its décor of polished dark wood tables, backsplash tiles on the open kitchen counters, stained glass ceiling lamps and chrome and glass fixtures creates an instantly modern and cosy feel. Besides the food, we love the fact that ever so smartly dressed servers are extremely efficient, ensuring diners' requests are catered to in a flash. Another plus point is this casual restobar has more than reasonable prices - a surprising fact given its location along Jalan Bukit Bintang, and the high quality ingredients used in each dish.

When it comes to the food, the menu at Paolo restaurant provides multiple opportunities for a memorable meal, best experienced when shared between two or more. Standouts include handmade pastas like cappelletti di pollo ai fungi, fat but delicate ravioli filled with tender chicken chunks, sitting on a bed of rich mushroom cream sauce. Another great pasta dish that will not last long on the middle of the table is the pitch-perfect risotto ai funghi selvatici e parmiggiano, risotto with a velvety sauce of wild mushrooms and parmesan cheese. While the kitchen certainly puts out creative concoctions (like wood fired Paolo pizza, with barbecued lobster, red onion jam and olive toppings), its real showstoppers are its comfort food options. For example, pollo allo spidedo con tartufo asparagi e patate, truffle roasted chicken with crisp, crackling skin accompanied by crunchy sharp asparagus and roasted potato bathed in pan drippings.

At the end of your meal at Paolo restaurant, you might be tempted to skip dessert, but we recommend you reserve tummy space for the restaurant's suitably encyclopaedic selections. Our favourite is the crème brule al pistachio con mousse al caffe, pistachio custard that is light and creamy, with perfectly crunchy caramelized sugar and fluffy espresso mousse topping it. Another good option for a sweetly satisfying end to the meal is zuccotto al cioccolato, a chocolate mud pie that is rich and yet airy, and tiramisu tradizionale, mascarpone trifle with the right amount of espresso and brandy.

Paolo restaurant is always busy and every weekend preparing food for more than 200 guests. Below are their activities and their average time of serving per activities in seconds.

No	Activity	Average Time, sec
1.	Pour drinks	10
2.	Serving salad	30
3.	Serving soup	20
4.	Serving main course	60
5.	Serve Dessert	15
6.	Collect payment	30

- a. Draw a process flow diagram and explain details of the diagram. Highlight the capacity per hours as well as the potential bottle neck activity. (20 Marks)
- b. Recommend a process flow diagram to improve the service activity process in Paolo restaurant. (20 Marks)

END OF EXAM PAPER